

## PERMIRA FUNDS TO ACQUIRE METALOGIX

**Menlo Park, CA, and Washington D.C. – October 30, 2014** – Permira, an international private equity firm, announced today that a company owned by the Permira funds has entered into a definitive agreement to acquire Metalogix, a leading provider of trusted management tools for mission-critical collaboration platforms, including Microsoft SharePoint, Exchange and Office 365. Members of Metalogix's senior management team, including Chief Executive Officer Steven Murphy, will maintain a significant equity stake in the company going forward. Terms of the transaction were not disclosed.

For over a decade, Metalogix has developed the best and most trusted management software tools for SharePoint, Exchange, and Office 365. Metalogix is a Microsoft Gold Partner, an EMC Select Partner, and a GSA provider, and its products are backed by its award-winning live 24x7 support. With its recent acquisitions of Axceler and Idera's SharePoint tools, Metalogix has built the most effective suite of tools to manage increasingly complex and exponentially growing metadata and content across collaboration platforms. Over 14,000 clients in 86 countries rely on Metalogix tools every minute of every day to monitor, migrate, store, synchronize, archive, secure, and backup their collaboration platforms. Metalogix was founded in 2008, and has its operational headquarters in Washington, D.C., with offices around the world.

"Metalogix is an exciting investment opportunity for the Permira funds and another example of our technology strategy of backing platform software companies in secular growth markets," said Brian Ruder, a Permira Partner and Co-Head of its Technology, Media & Telecom Sector Team. "We look forward to partnering with Steve Murphy and the rest of the company's strong management team as Metalogix grows into attractive new markets organically and through select M&A opportunities."

"Metalogix delivers significant value to its customers by offering a suite of products that helps to better manage critical data on premise and in the cloud. We believe Metalogix is uniquely positioned to help its customers tackle the challenges of collaborating in a world with exponential data growth and device proliferation," said Ryan Lanpher, an investment professional based in Permira's Menlo Park office.

"We are excited to welcome the Permira funds as a partner in accelerating the growth of our business," said Steven Murphy, CEO of Metalogix. "There are tremendous opportunities to drive innovation and further growth through accelerated global channel expansion and cloud and mobile infrastructure management. With the added financial backing, operational support and investment track record of the Permira funds, we fully expect to continue delivering impressive growth in the coming years. Importantly, the Permira funds recognize the key role we play in providing critical and seamless tools to our expanding roster of clients and support our next phase of development. We could not be more excited to hit the ground running with Permira."

According to Forrester, the Collaboration Services market will grow rapidly to reach \$67 billion by 2018. Collaboration platforms represent a significant portion of this large and growing market.

The transaction is subject to regulatory approval and customary closing conditions, and is expected to close in 2014. Upon closing, Permira's Brian Ruder and Ryan Lanpher will join Metalogix's Operating Committee. Following the completion of the transaction, Insight Venture Partners and Bessemer Venture Partners will fully exit their stakes in Metalogix.

Michael Triplett, Managing Director at Insight Venture Partners, said: “We are pleased with this transaction and that Metalogix is finding a strong growth-oriented partner in Permira. Metalogix delivers critical solutions and the highest level of service to its customers and we are confident that it will continue to do so under the Permira funds’ stewardship.”

Jeremy Levine, Partner at Bessemer Venture Partners, said: “The executive team at Metalogix has built the market-leading SharePoint infrastructure software company over the last several years, and we’re proud of our association with them through that period of extraordinary growth. Backed by the Permira funds’ resources, we believe Metalogix will continue to flourish in the years ahead.”

Evercore served as the exclusive financial advisor to Metalogix and Willkie Farr & Gallagher LLP served as its legal advisor. Union Square Advisors served as the sole financial advisor to the Permira funds and Fried, Frank, Harris, Shriver & Jacobson LLP served as its legal advisor.

### **About Permira**

Permira is an international private equity firm. The Permira funds, raised from pension funds and other institutions, make long-term investments in companies with the ambition of transforming their performance and driving sustainable growth. Founded in 1985, the firm advises funds with a total committed capital of approximately €25 billion and has made over 200 private equity investments. Permira specializes in five key sectors: Consumer, Financial Services, Healthcare, Industrials and TMT and its portfolio currently comprises over 25 companies. Permira employs over 120 professionals based in Frankfurt, Guernsey, Hong Kong, London, Luxembourg, Madrid, Menlo Park, Milan, New York, Paris, Seoul, Stockholm and Tokyo.

Permira established itself in North America in 2002 and today has offices in New York and Menlo Park. The Permira funds have a long track record of successfully investing in technology companies around the world including TeamViewer, LegalZoom.com, Inc, Ancestry.com, NDS, Renaissance Learning and Genesys. Since 1997, over 33% of the Permira funds’ investments have been in the core sector of Technology, Media & Telecom.

### **About Metalogix**

Metalogix provides content infrastructure management software to transform collaboration platforms, increase knowledge sharing, and improve the use and performance of enterprise content management platforms. Today, more than 14,000 customers, in 86 countries on 7 continents, rely on Metalogix management software to migrate, synchronize, store, monitor, govern, backup, and archive content on Microsoft SharePoint, Exchange and Cloud environments. Metalogix services customers in the government, energy, legal, financial services, healthcare, consulting, and many other industries.

Metalogix was named to Inc.’s 500 List of Fastest Growing Private Companies in 2012 and was recognized as the fastest growing software company in the Washington, D.C. area by the Washington Business Journal. Metalogix is a Microsoft Gold Partner, a managed partner in Microsoft’s Public Sector, a member of the Microsoft Partner Advisory Board and a certified GSA provider. Metalogix is a privately held company backed by Insight Venture Partners and Bessemer Venture Partners. Follow us on LinkedIn, Twitter and Facebook and contact us at +1 202-690-9100.

### **About Insight Venture Partners**

Insight Venture Partners is a leading global venture capital and private equity firm investing in high-growth technology and software companies that are driving transformative change in their industries.

Founded in 1995, Insight has raised more than \$8 billion and invested in more than 200 companies worldwide. Its mission is to find, fund and work successfully with visionary executives providing them with practical, hands-on growth expertise to foster long-term success. For more information on Insight and all of its investments, visit [www.insightpartners.com](http://www.insightpartners.com).

#### **About Bessemer Venture Partners**

Bessemer Venture Partners (BVP) invests in early-stage, hyper-growth startups, partnering closely with entrepreneurs to build durable businesses. BVP is a global firm with offices in Menlo Park, Cambridge, New York, Bangalore, Herzliya and Sao Paolo. With \$4 billion under management, BVP invests anywhere from \$100,000 to \$75 million in innovative companies like LinkedIn, Yelp, Skype, Cornerstone OnDemand, Pinterest, Box and Twilio. Over 100 BVP companies have gone public. Learn more at [bvp.com](http://bvp.com) and follow us on Twitter @BessemerVP.

#### **CONTACT:**

##### For Permira:

Noémie de Andia  
Head of Communications  
+44 207 632 1159  
[Noemie.deandia@permira.com](mailto:Noemie.deandia@permira.com)

Brooke Gordon/Nathaniel Garnick  
Sard Verbinnen & Co  
+1 (212) 687-8080

##### For Metalogix:

Marty Machowsky  
Finn Partners  
[marty.machowsky@finnpartners.com](mailto:marty.machowsky@finnpartners.com)  
O: (202) 884-7301  
M: (202) 297-4230